

DEVEN

## Achieving Excellence Together

Pearson BTEC Level 3 Extended Certificate in Business Entry Requirements: Grade 4 in English, Maths and Business (if studied) at GCSE Level or Level 2 BTEC Business—Merit.

STRAT

# **Course Description**

The new BTEC National in Business is an introduction to business through applied learning which uses a combination of assessment styles to help students apply their business knowledge to a variety of business scenarios. It is broadly equivalent to an A level and will allow students to develop the business and study skills which will help them continue to study at University and use in their future career.

### Method(s) of Assessment

During the first year students will complete a coursework based unit where they will explore different types of businesses and find out how they are structured. They will learn about the environment within which a business operates and the influence of different stakeholders. They will also gain an understanding of supply and demand and innovation and enterprise.

### Method(s) of Assessment Continued ...

The second unit requires students to develop a marketing campaign. It is externally assessed through a controlled assessment and is

based on a pre-seen case study which is provided to the learners 2 weeks before the assessment period in order for them to carry out research. In the second year students study a unit on personal and business finance which is externally tested. The final coursework unit is on recruitment and selection and is internally assessed by the teacher.

## Progression

This course is for students who wish to progress to university to follow a career path within a management or business profession. It may also suit students who wish to start an apprenticeship within a business or maybe even start their own business.

Having focused on three different business topics; finance, marketing and human resources students are in a better position to know what they might want to specialise in when they are choosing a degree or looking for employment.



email: t.turner@barnwell.herts.sch.uk